



**GAIL (India) Ltd.**

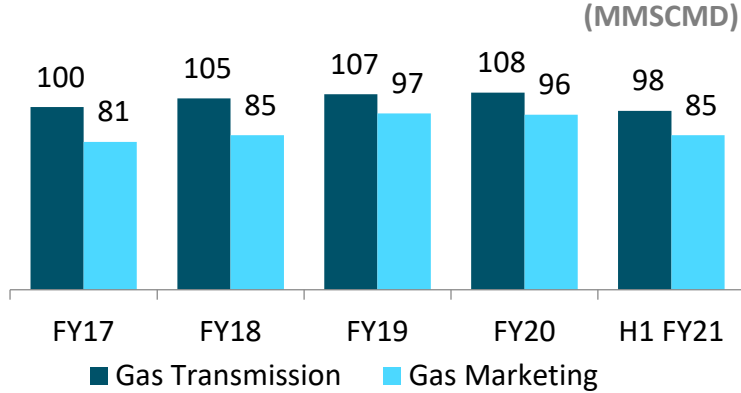
# **Investors & Analysts' Presentation**

**H1 FY21**

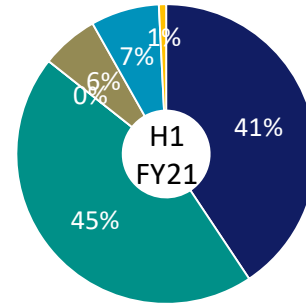


# Physical Performance

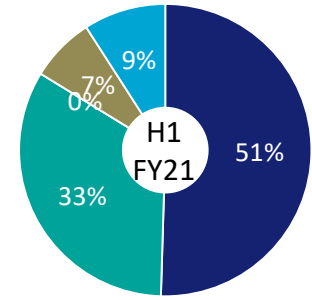
## Gas Volume Trend



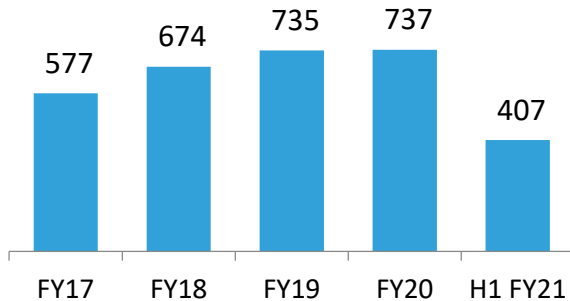
## Gas Transmission Mix



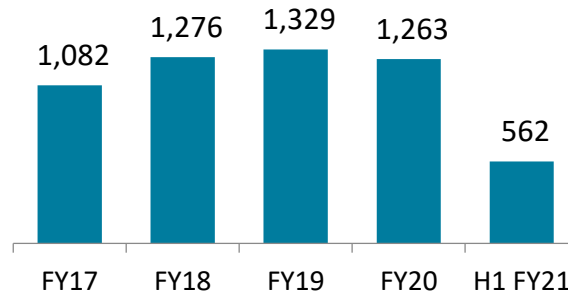
## Gas Marketing Mix



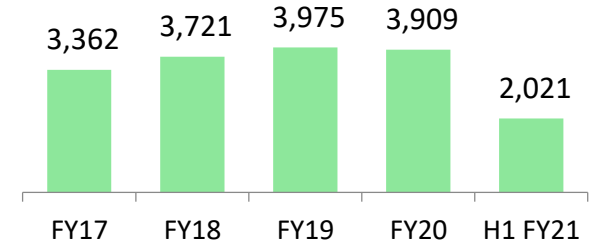
## Petrochemicals Sales



## Liquid Hydrocarbons Sales



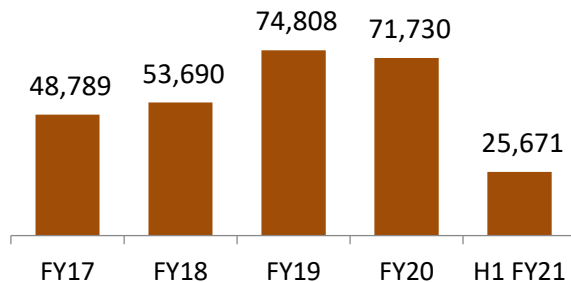
## LPG Transmission (TMT)



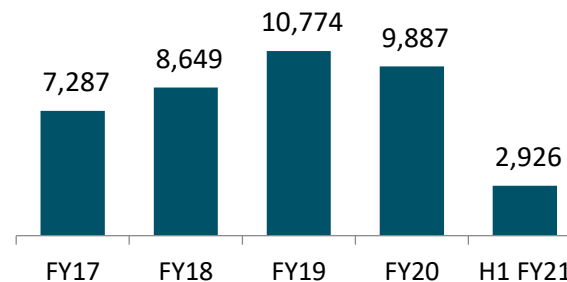
# Financial Performance (Standalone)

(in Rs. crore)

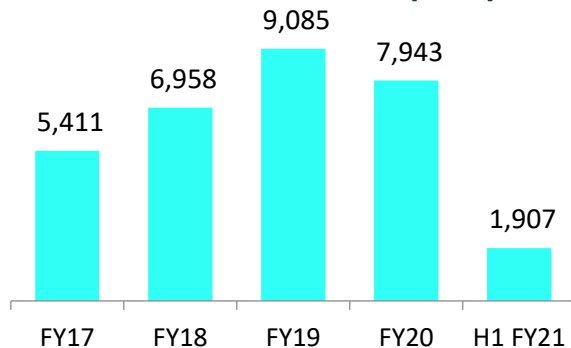
## Turnover (Gross)



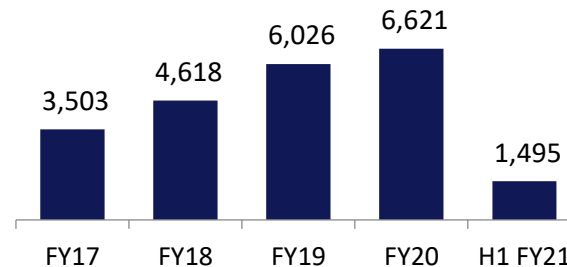
## Gross Margin (PBDIT)



## Profit Before Tax (PBT)

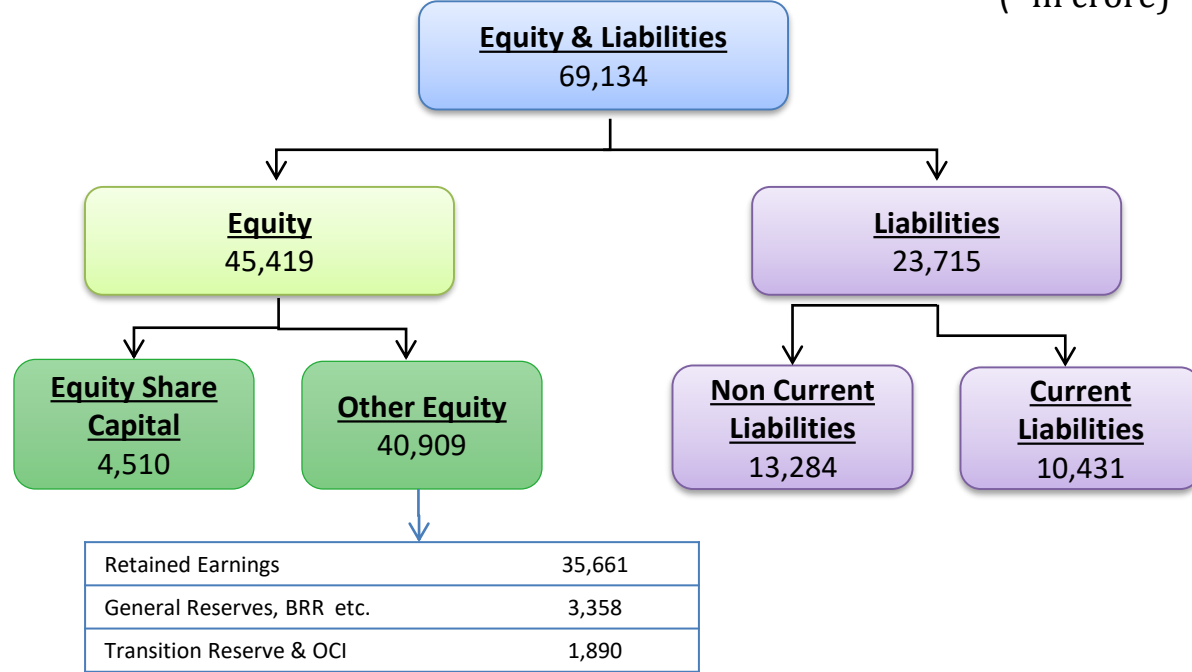
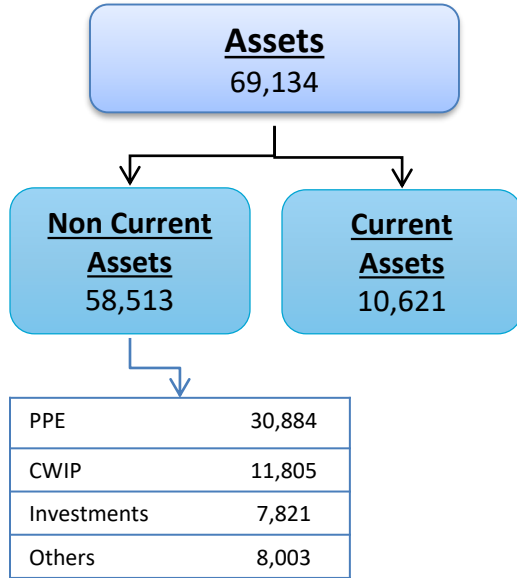


## Profit After Tax (PAT)



# Balance Sheet as on 30th September 2020

(` in crore)



**Capital Employed**  
` 53,829 crore

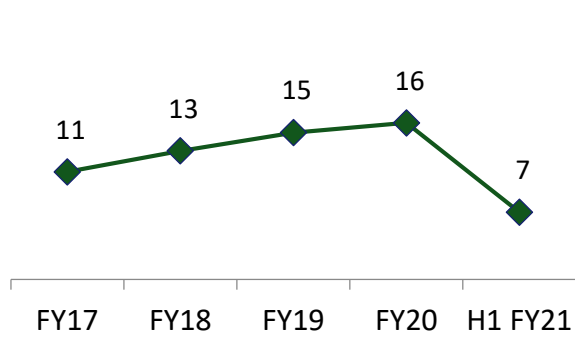
**Net Worth\***  
` 43,432 crore

**Loan Outstanding**  
` 5,317 crore

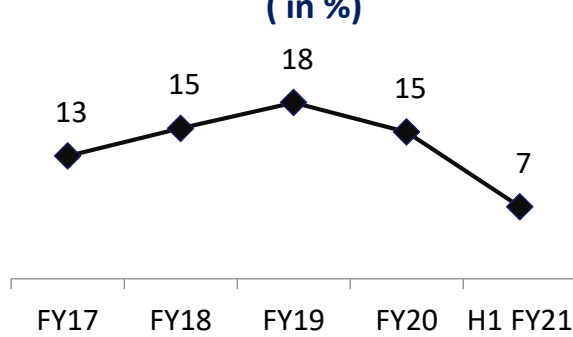
\* as per companies' Act,

# Key Financial Ratios

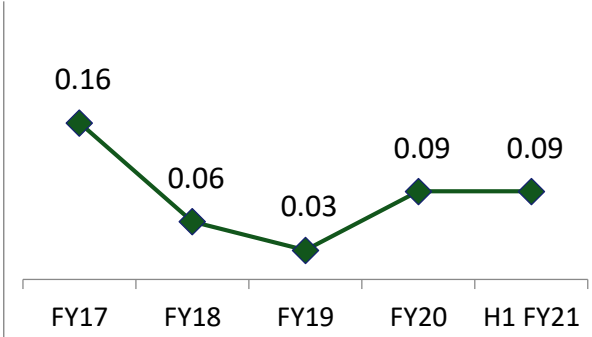
## PAT to Net Worth (in %)



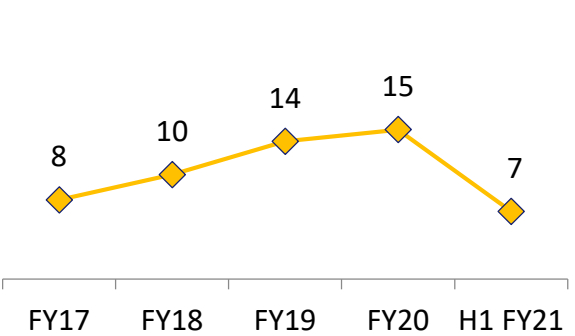
## Return on Capital Employed (in %)



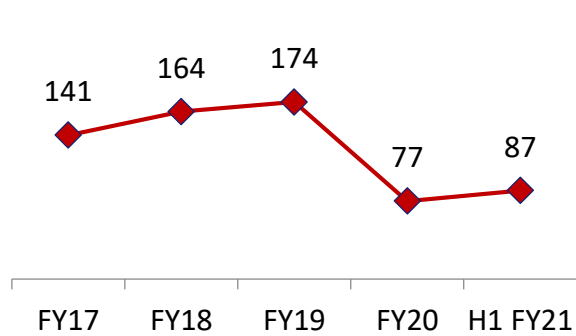
## Debt to Equity Ratio



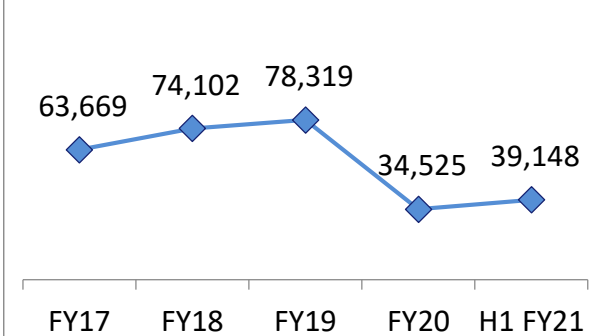
## Earning Per Share (in Rs./Share)



## Share Price (in Rs./Share)



## Market Capitalization (in Rs./crore)

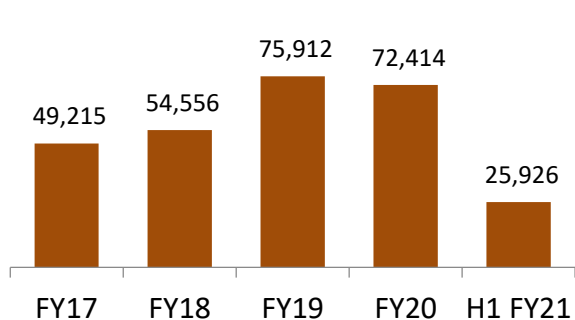


§ Figures from FY 16 onward are as per Ind-AS, Networth as per Companies Act 2013,

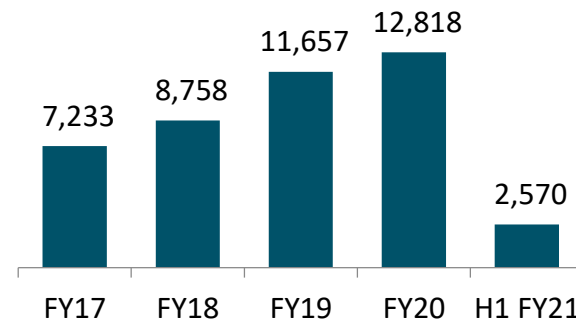
# Financial Performance on Consolidated Basis

(in ` crore)

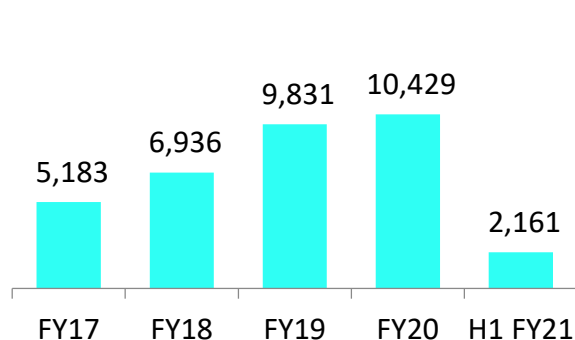
## Turnover (Gross)



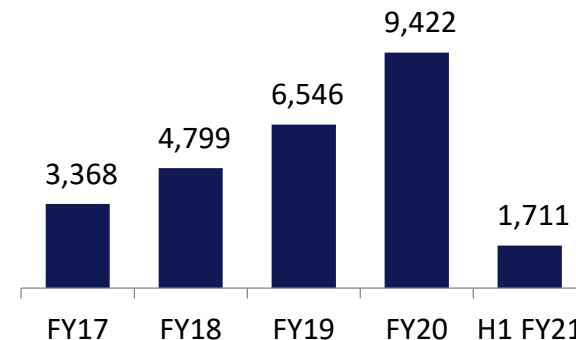
## Gross Margin (PBDIT)



## Profit Before Tax



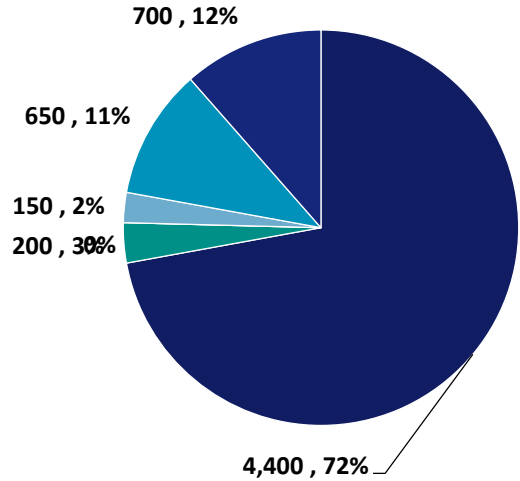
## Profit after Tax



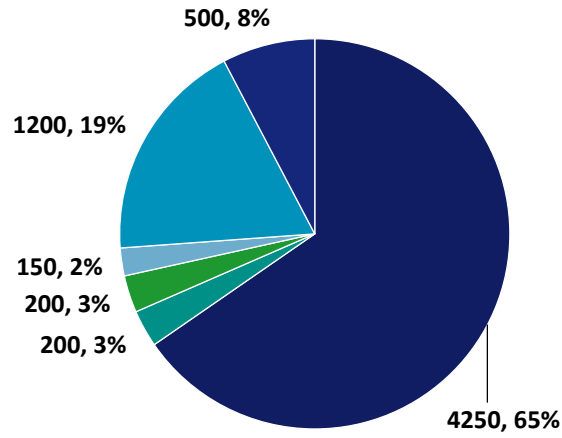
# Capital Expenditure Profile

(in ` crore)

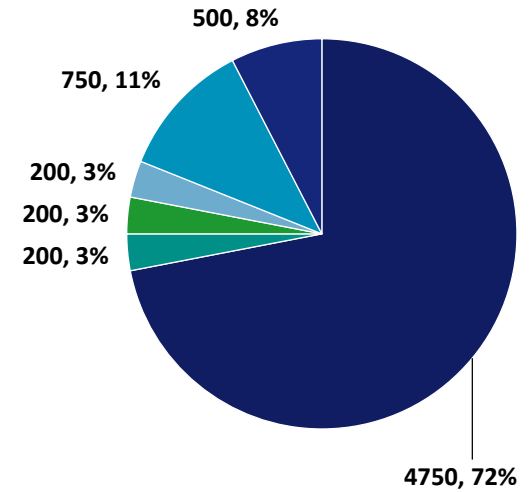
**FY 2019-20**  
~ 6,100 crore



**FY 2020-21E**  
~ 6,500 crore



**FY 2021-22E**  
~ 6,600 crore



■ Pipeline    
 ■ City Gas Distribution    
 ■ Petrochemical    
 ■ E&P    
 ■ Equity Investments    
 ■ Operational Capex

\* capital expenditure include plan, non-plan and operational capex

# Turnover (Gross) Reconciliation on Consolidated Basis

## H1 FY21

(in ` crore)

Entity	Turnover (Gross)	Elimination	Consolidated Turnover
GAIL	25,731.90	(3,044.13)	22,687.77
GGSP	1,573.16	-	1,573.16
GGUI	2,337.79	(2,321.56)	16.23
TNGCL	50.96	-	50.96
GAIL_GAS	1,662.36	-	1,662.36
BGCL	-	-	-
KLL	104.66	(104.66)	-
<b>Elimination</b>	<b>(5,470.36)</b>	<b>-</b>	<b>(5,470.36)</b>
<b>Consolidated Revenue</b>	<b>25,990.47</b>	<b>(5,470.35)</b>	<b>25,990.47</b>



# PAT Reconciliation (Consolidated Basis)

(in ` crore)

Particulars	% Share holding as on 30 <sup>th</sup> Sep 20	Investment (Net) as on 30 <sup>th</sup> Sep 20	H1 FY21
<b>GAIL</b>	<b>NA</b>	<b>NA</b>	<b>1,495.18</b>
<b>Subsidiaries</b>	<b>-</b>	<b>2,300</b>	<b>(158.77)</b>
GAIL GAS	100%	1,517	43.38
GGSPL	100%	42	4.17
GGUI	100%	11	(22.79)
Bengal Gas Company Limited	50%	25	(0.39)
Konkan LNG Limited	69.05%	690	(192.53)
TNGCL	48.98%	15	9.39
Less: Minority Interest	-	-	54.98
<b>Associates</b>		<b>2,501</b>	<b>721.52</b>
MGL	32.50%	32	61.61
PLL	12.50%	99	136.85
BCPL	70.00%	992	305.37
IGL	22.50%	32	90.99
Opal	49.21%	995	-
China Gas	2.87%	97	127.30
Fayum Gas	19.00%	8	1.45
Ramagundam Fertilizer	14.46%	246	(2.05)
<b>Joint Ventures (JVs)</b>	<b>-</b>	<b>566</b>	<b>21.53</b>
CGD JVs & Others (BGL, CUGL, GGL, MNGL, AGL, VGL, TAPI, IGGL)	-	566	21.53
<b>Adjustments</b>			
Elimination of Dividend	-	-	(337.10)
Elimination Profit/Loss recognized from investments	-	-	-
Others	-	-	31.24
<b>Consolidated</b>	<b>-</b>	<b>-</b>	<b>1,766.10*</b>

\* Excluding Minority interest

**Thank you**

