



GAIL (India) Ltd.

Investors' & Analysts' Presentation

Q1 FY'25



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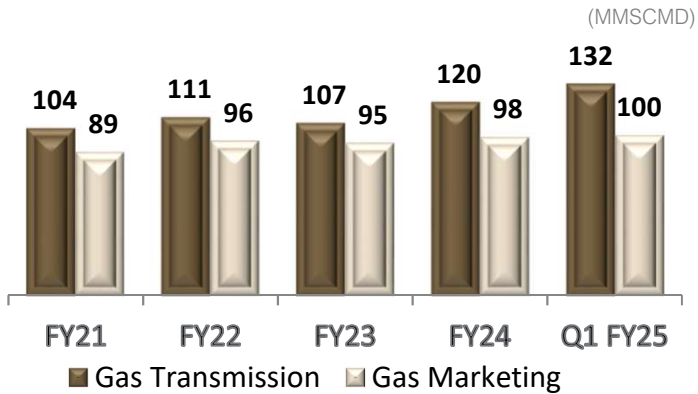
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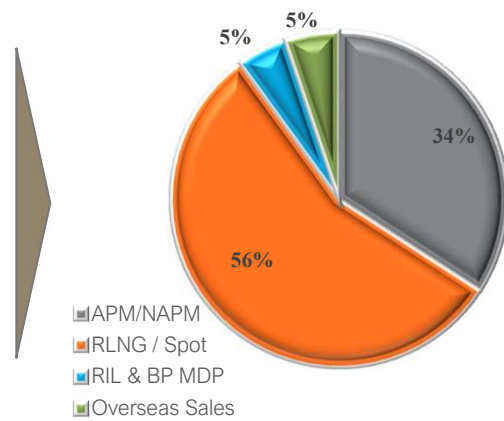
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Physical Performance

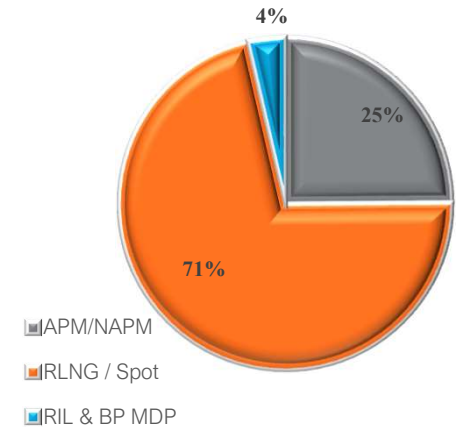
Gas Volume Trend



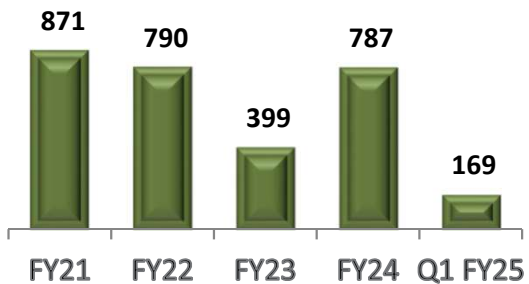
Gas Marketing Mix



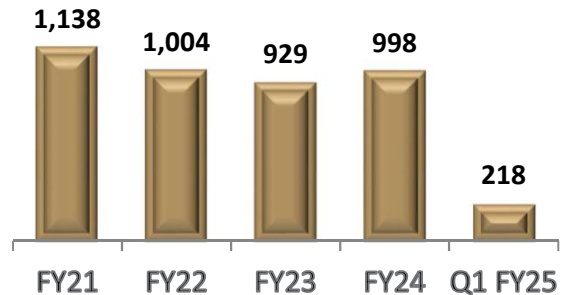
Gas Transmission Mix



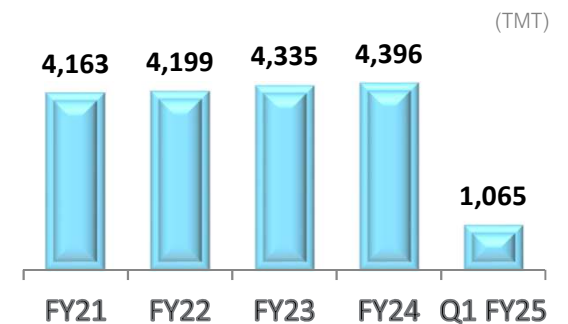
Petrochemicals Sales



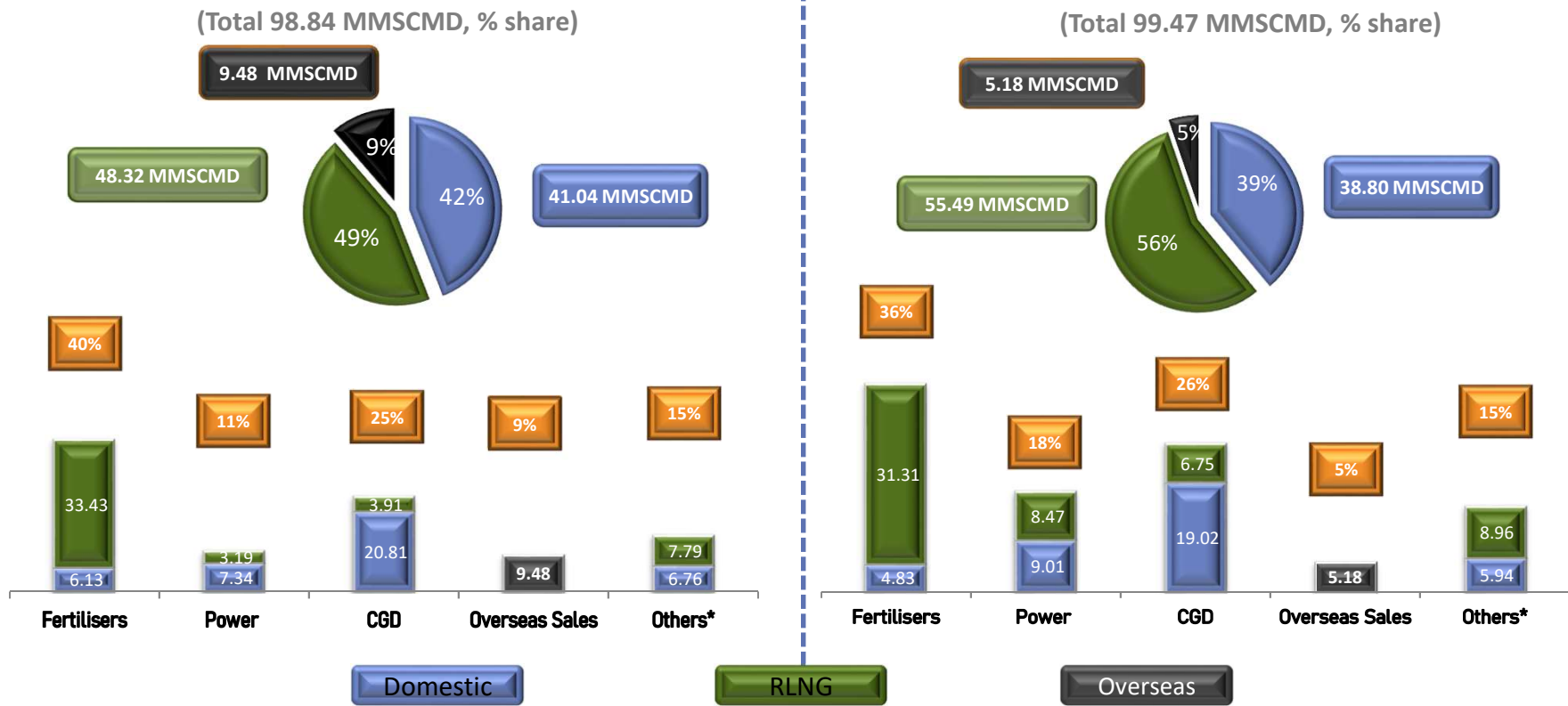
Liquid Hydrocarbons Sales



LPG Transmission



Natural Gas Sector Wise Supply– Q1 FY24 Vs. Q1 FY25



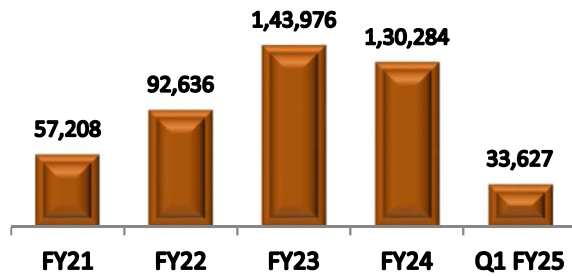
- Imported Gas primarily consists of Long Term RLNG, RLNG and Spot
- Major sources for domestic gas are ONGC (APM & MDP), Ravva, Ravva satellite, CBM etc.
- Highest demand of Natural Gas from Fertilizer, Power & CGD companies

* Others include Steel, Refineries, Sponge Iron, Petrochemicals, GAIL Internal consumption etc.

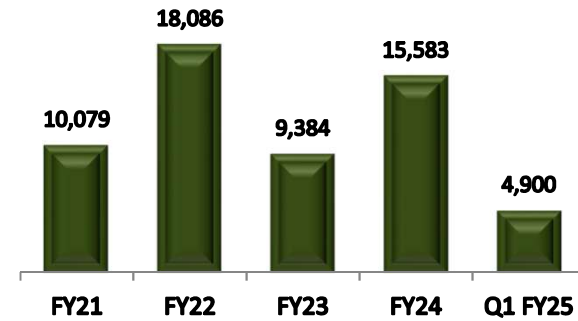
Financial Performance (Standalone)

(₹ in crores)

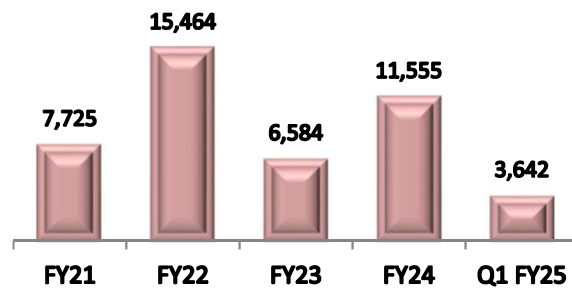
Turnover (Gross)



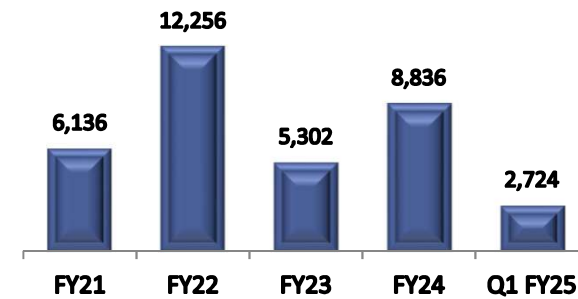
Gross Margin (EBIDTA)



Profit Before Tax

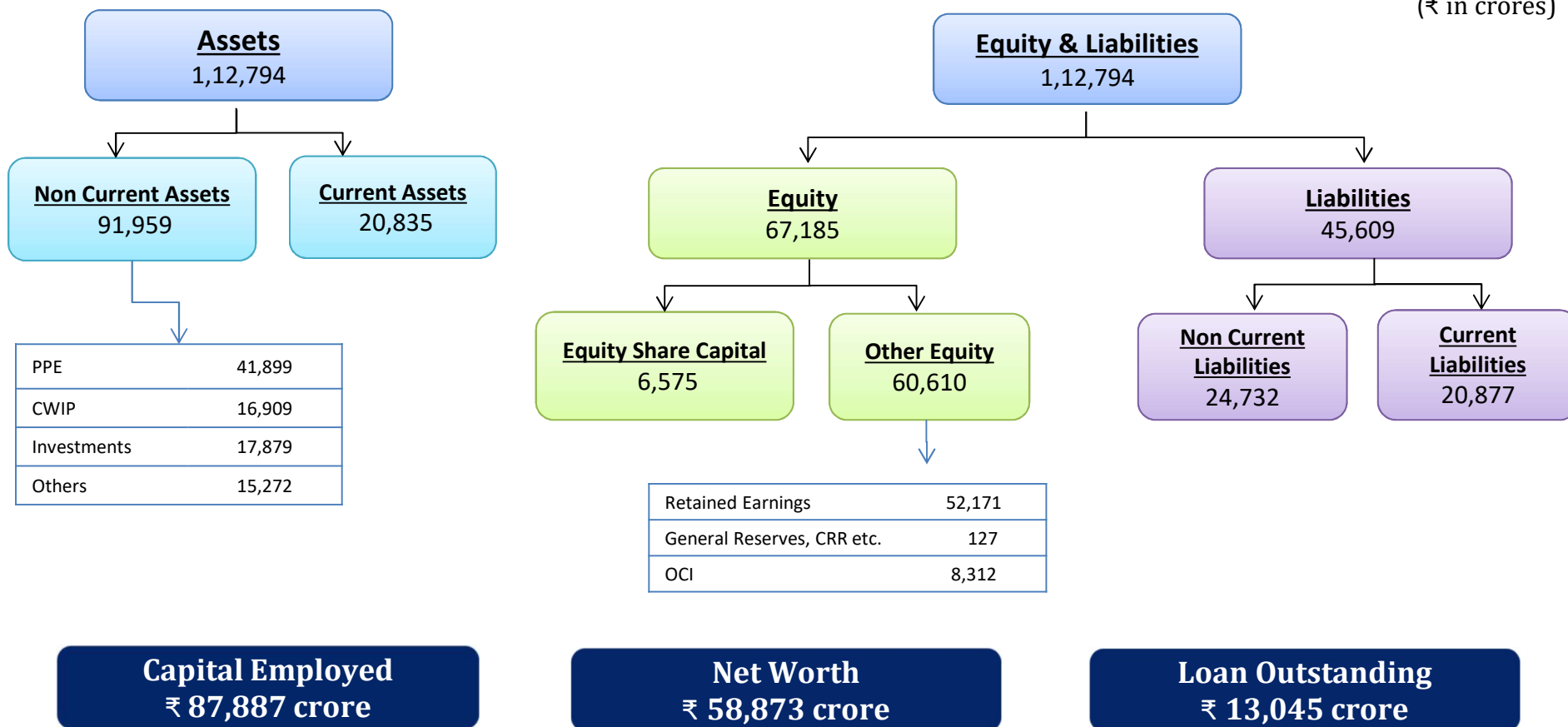


Profit After Tax



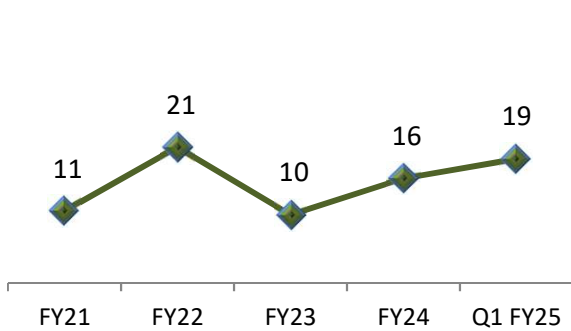
Balance Sheet as on 30th June 2024 (Standalone)

(₹ in crores)

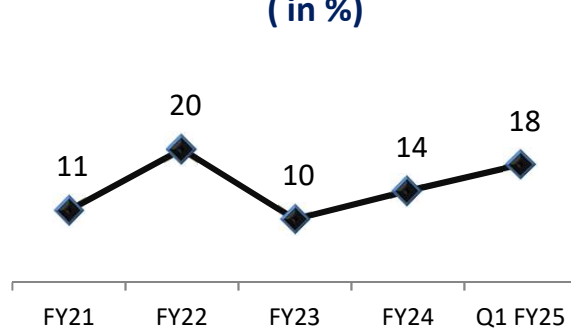


Key Financial Ratios

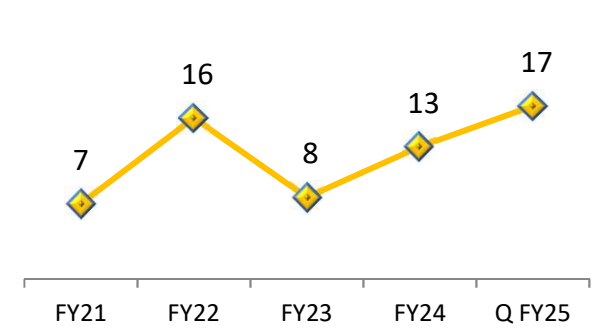
PAT to Net Worth* (in %)



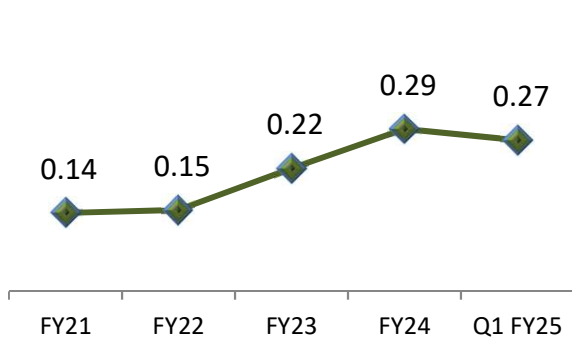
Return on Capital Employed* (in %)



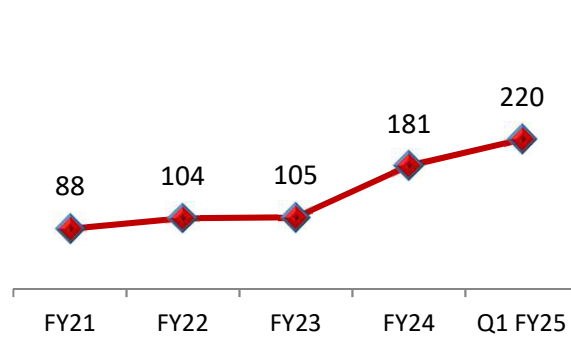
Earning Per Share*^{\$} (₹/Share)



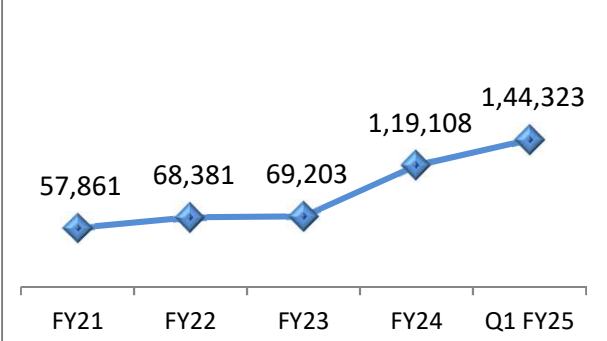
Debt to Equity Ratio



Share Price^{\$} (in Rs./Share)



Market Capitalization (₹/Crore)



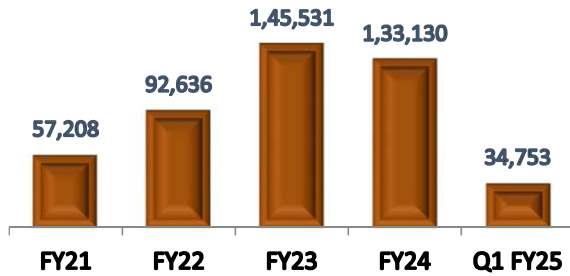
^{\$} Share Price & EPS for past periods are adjusted for Bonus issue

* Number are Annualized

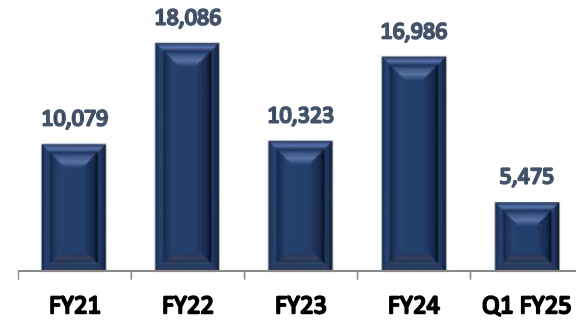
Financial Performance (Consolidated Basis)

(₹ in crores)

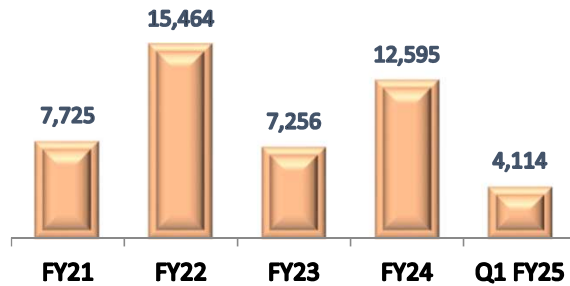
Turnover (Gross)



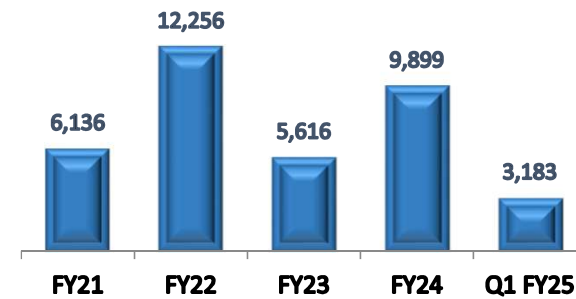
Gross Margin (EBIDTA)



Profit Before Tax



Profit after Tax



Revenue Reconciliation on Consolidated Basis – Q1 FY25

(₹ in crores)

Entity	Revenue (Gross)	Elimination	Consolidated Revenue
GAIL	33,692	(2,226)	31,466
GG SPL	1,980	(1,395)	585
GGUI	1,506	(1,480)	26
TNGCL	68	-	68
GAIL GAS	2,987	(320)	2,667
BGCL	10	-	10
KLL	196	(196)	-
GMPL	-	-	-
Consolidated Revenue	40,439	(5,617)	34,822
Less: Other Operating Income			69
Consolidated Turnover			34,753

PAT Reconciliation on Consolidated Basis – Q1 FY25

(₹ in crores)

Particulars	% Share holding as on 30 th Jun 24	Investment (Net) on 30 th Jun 24	Up to 30 th Jun 24
GAIL			2,724
Subsidiaries		4,645	36
GAIL GAS	100%	2,053	112
GG SPL	100%	54	8
GGUI\$	100%	187	-3
Bengal Gas Company Limited	88%	670	-2
Konkan LNG Limited	93%	886	-84
TNGCL	49%	15	12
GMPL	100%	780	-7
Less: Minority Interest	-	-	(0)
Associates		2,844	401
MGL	33%	32	94
PLL	13%	99	138
BCPL	70%	992	-19
IGL	23%	32	108
Opal	49%	995	0
China Gas	3%	97	58
Fayum Gas	19%	8	1
Ramagundam Fertilizer	14%	270	21
ONGC Tripura Power Company Ltd	26%	319	-1
Joint Ventures (JVs)		1,473	61
MNGL	23%	23	33
CGD JVs & Others (BGL, CUGL, GGL, AGL ,VGL, TAPI,IGGL, BEOL, LJSCL,TFL)	-	1,451	29
Adjustments			(39)
Add: Elimination of Dividend	-	-	0
Add: Elimination Profit/Loss recognized from investments			0
Less: Others			39
Consolidated*			3,183

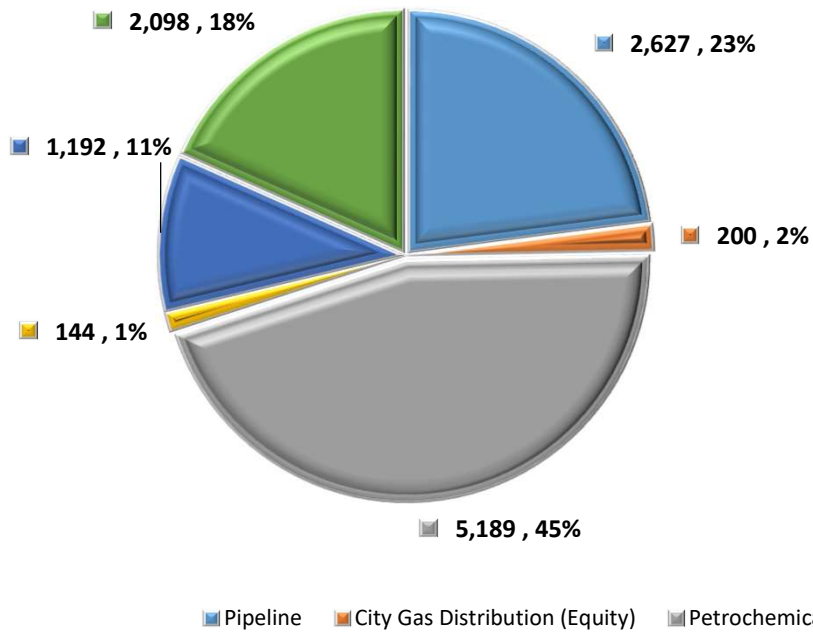
* Excluding Minority interest of Rs. (0.42) Crore

\$ Investment amount of GGUI net of Provision for impairment is Rs 7.5 Crore

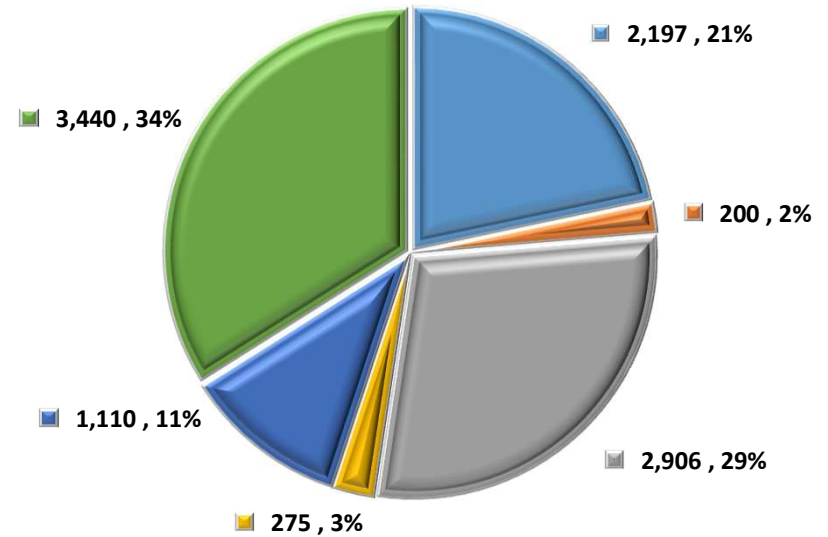
Capital Expenditure Profile*

(₹ in crores)

FY 2024-25E
~ 11,450



FY 2025-26E
~ 10,128



* Capital Expenditure include plan, non-plan and operational capex

Thank You

