



**GAIL (India) Limited**  
New Delhi

Date: 14.11.2017

**Information for Q2 (2017-18)**

**Financial Information:**

**(₹ in Crore)**

SL. No.	PARTICULARS	Q2 2016-17	Q2 2017-18
<b>I</b>	<b>GROSS SALES</b>		
1	Transmission Services		
	a) Natural Gas	1,096	1,163
	b) LPG Transmission	126	137
2	Gas Marketing	8,577	8,640
3	Petrochemicals	1,353	1,415
4	LPG & Other Liquid Hydro Carbons	692	904
5	Unallocated	194	123
	<b>TOTAL TURNOVER</b>	<b>12,038</b>	<b>12,382</b>
<b>II</b>	<b>GROSS MARGIN</b>		
1	Transmission Services		
	a) Natural Gas	847	1,040
	b) LPG Transmission	85	82
2	Gas Marketing	332	420
3	Petrochemicals	263	195
4	LPG & Other Liquid Hydro Carbons	160	470
5	Unallocated	164	155
	<b>TOTAL GROSS MARGIN</b>	<b>1,851</b>	<b>2,362</b>

**Physical Performance:**

SL. No.	PARTICULARS	U/M	Q2 2016-17	Q2 2017-18
<b>I</b>	<b>TRANSMISSION</b>			
1	Natural Gas	MMSCMD	100.9	105.6
2	LPG	000 MT	827	914
<b>II</b>	<b>PRODUCTION</b>			
1	Petrochemicals	000 MT	146	182
2	LPG	000 MT	219	259
3	Other Liquid Hydro Carbons	000 MT	62	73
<b>III</b>	<b>SALES</b>			
1	Natural Gas	MMSCMD	80.5	84.6
2	Petrochemicals	000 MT	136	175
3	LPG	000 MT	223	260
4	Other Liquid Hydro Carbons	000 MT	62	73