



GAIL (India) Limited
New Delhi

Date: 23.01.2012

Information for Q3 (2011-12)

Financial Information:

(₹. in Cr)

SL. No.	PARTICULARS	2010-11 Q3	2011-12 Q3
I	SALES TURNOVER (Net of ED)		
1	Transmission Services		
	a) Natural Gas	940	1001
	b) LPG Transmission	130	122
2	Gas Trading	5,984	8,269
3	Petrochemicals	568	868
4	LPG & Other Liquid Hydro Carbons	729	966
5	Unallocated	14	34
	TOTAL SALES	8,365	11,260
II	GROSS MARGIN		
1	Transmission Services		
	a) Natural Gas	750	737
	b) LPG Transmission	97	90
2	Gas Trading	207	324
3	Petrochemicals	237	430
4	LPG & Other Liquid Hydro Carbons	173	328
5	Unallocated	60	(93)
	TOTAL GROSS MARGIN	1,524	1,816

Physical Performance:

SL. No.	PARTICULARS	U/M	2010-11 Q3	2011-12 Q3
I	TRANSMISSION			
1	Natural Gas	MMSCMD	120	119
2	LPG	000 MT	893	870
II	PRODUCTION			
1	Petrochemicals	000 MT	102	117
2	LPG	000 MT	264	281
3	Other Liquid Hydro Carbons	000 MT	66	78
III	SALES			
1	Natural Gas	MMSCMD	83	85
2	Petrochemicals	000 MT	81	113
3	LPG	000 MT	263	283
4	Other Liquid Hydro Carbons	000 MT	68	78